22<sup>nd</sup> Annual Report 2012-2013



#### **BOARD OF DIRECTORS**

#### MR. U. CHAMPAWAT

Chairman and Managing Director

#### DR. PRAVEENKUMAR R. PATEL

Director

### DR. RAM PRAKASH KOTHARI

Director

#### MR. VISHWAJEETSINGH CHAMPAWAT

Director

#### MR. JAYESH DAVE

Director

#### STATUTORY AUDITORS

#### M/s. NAIMISH N. SHAH & CO.

**Chartered Accountants** 

Ahmedabad

## REGISTRARS AND SHARE TRANSFER AGENTS

M/s. Sharepro Services (India) Pvt. Ltd. 416-420, 4<sup>th</sup> Floor, Devnandan Mall, Opp. Sanyas Ashram, Ellisbridge,

Opp. Sanyas Asnram, Ellisbridge,

Ahmedabad - 380006

Tele. No.: (079) 26582381-84 Fax No.: (079) 26582385

E-mail: sharepro.ahmedabad@shareproservices.com

#### **REGISTERED OFFICE**

International Airport Circle, Ahmedabad - 382 475 Phone - (079) 22868642-43 Fax - (079) 22868641

Email: royalemanorhotels@rediffmail.com

Website: www.rmhil.com

CONTENTS	PAGE NOS.
Notice	1-3
Directors' Report	4-7
Corporate Governance Repo	rt 8-16
Auditors' Report	17-19
Balance Sheet	20
Statement of Profit & Loss	21
Cash Flow Statement	22
Notes to Accounts	23-32

#### NOTICE

**NOTICE** is hereby given that the 22<sup>nd</sup> Annual General Meeting of the members of Royale Manor Hotels and Industries Limited will be held on Friday, the 27<sup>th</sup> day of September, 2013 at 3.00 P.M. at Ahmedabad Textile Mills' Association (ATMA) Hall, Ashram Road, Ahmedabad - 380 009 to transact the following business:

#### **ORDINARY BUSINESS:**

- To receive, consider and adopt the Audited Balance Sheet as at 31<sup>st</sup> March, 2013 and the Statement of Profit and Loss for the year ended on that date together with the Directors' and Auditors' Report thereon.
- 2. To declare Dividend on Optionally Convertible Preference Shares (OCPS).
- To appoint Director in place of Mr. Jayesh Dave, who retires by rotation and being eligible, offers himself for re-appointment.
- To appoint Statutory Auditor and fix their remuneration.

#### **SPECIAL BUSINESS:**

- To Consider and if thought fit, to pass with or without modifications, the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT pursuant to the provisions of Section 198, 269 read with Schedule XIII, 309, 310 and other applicable provisions, if any, of the Companies Act, 1956, based upon the recommendations of the Remuneration Committee set up for the purpose, approval of the members of the Company be and is hereby accorded to the re-appointment of Mr. Ummedsingh P. Champawat as Managing Director of the Company with effect from 20th May, 2013 for a period of 5 years, as well as the payment of salary, commission and perquisites (hereinafter referred to as "remuneration") upon the term and conditions as detailed as under and on the other terms and conditions as contained in the draft agreement, to be entered into between the Company and Mr. Ummedsingh P. Champawat, as placed on the table and initialed for the sake of identification by the Chairman, which inter alia, provides as under:
  - The Re-appointment shall be for a period of 5 years with effect from 20<sup>th</sup> May, 2013.

- The Managing Director shall be entitled to the following remuneration including salary and the perquisites:
  - (i) The Managing Director shall be entitled to a maximum remuneration of 5% of the annual Net Profits of the Company, subject to maximum of 10% of Net Profit, in case there is more than one Managing Director/ Whole time Directors.
  - (ii) In the event of absence of Profits or when the profits are inadequate, Mr. Ummedsingh P. Champawat shall be entitled to the following remuneration and perquisites subject to an overall ceiling of ` 1,25,000/- (Rupees One Lac Twenty Five Thousand only) per month or ` 15,00,000/- (Rupees Fifteen Lacs only) per annum under Section II (1(B)) of Part II of Schedule XIII of the Companies Act, 1956.
  - (iii) In addition to the above remuneration, the Managing Director shall be entitled the following perquisites, as per the policy of the Company, which shall not be included in the computation of the ceiling on remuneration as given above:
    - (a) Contribution to provident fund, superannuation fund or annuity fund to the extent these either singly or put together are not taxable under the Income Tax Act, 1961.
    - (b) gratuity payable at a rate not exceeding half a month's salary for each completed year of service, and
    - (c) encashment of leave at the end of tenure."

"RESOLVED FURTHER THAT the authority be and is hereby given to the Board of Directors of the Company to alter and vary the terms and conditions of the said reappointment and/or agreement (including authority, from time to time), to determine the amount of salary and commission as also the type and amount of perquisites and other benefits payable to Mr. Ummedsingh P.



Champawat, in such manner as may be agreed to between the Board of Directors and Mr. Ummedsingh P. Champawat, provided however that the remuneration payable to Mr. Ummedsingh P. Champawat, shall not exceed the overall ceiling of the total managerial remuneration as provided under section 309 of the Companies Act, 1956."

"RESOLVED FURTHER THAT the Board of Director, be and is hereby authorized to do all such acts, deeds and things and execute all such documents, instruments and writings as may be required and to delegate all or any of its powers herein conferred to any committee of Directors or Director to give effect to the aforesaid resolution."

#### By Order of the Board of Directors

Place: Ahmedabad
Date: 13th August, 2013

\*\*Chairman and Managing Director\*\*

\*\*Discrete: Chairman and Managing Di

#### NOTES:

1. A MEMBER ENTITLED TO ATTEND AND VOTE ATTHE MEETING IS ALSO ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY.

Proxies, in order to be effective, must be lodged at the registered office of the Company not later than 48 hours before the meeting.

- 2. The Register of Members and Share Transfer Books of the Company will remain closed from Thursday, the 19<sup>th</sup> day of September, 2013 to Friday, the 27<sup>th</sup> day of September, 2013 (both days inclusive).
- 3. The Company has appointed M/s. Sharepro Services (India) Pvt. Ltd., as its Registrars and Share Transfer Agents for rendering the entire range of services to the Shareholders of the Company. Accordingly, all documents, transfers, Demat request, change of address intimation and other communication in relation thereto with respect to shares in electronic and physical form should be addressed to the Registrars directly quoting Folio No., full name and name of the Company as Royale Manor Hotels and Industries Ltd.

- Members/proxies should bring the attendance slip duly filled in for attending the Meeting.
- Members are requested to bring their copies of the Annual Report to the Meeting.
- 6. Royale Manor Hotels and Industries Limited is concerned about the environment and utilize natural resources in sustainable way. The Ministry of corporate Affairs (MCA), Government of India, through its circular nos. 17/2011 and 18/2011, dated April 21, 2011 and April 29, 2011, respectively, has allowed companies to send official documents to their shareholders electronically as part of its green initiatives in corporate governance.

Recognizing the spirit of the circular pertaining to Green Initiatives, issued by the MCA, we henceforth propose to send documents like the notice convening the general meetings, financial statements, Directors' Report, Auditors' Report etc. to the email address provided by you with your depositories.

We request you to update, your email address with your depository participant to ensure that the annual report and other documents reach you on your preferred email.

- 7. Members holding shares in physical form are requested to notify to the company's Registrar and share Transfer Agent, M/s. Sharepro Services (India) Pvt. Ltd. quoting their folio, any change in their registered address with pin code and in case their shares are held in dematerialized form, this information should be passed on to their respective Depository Participant.
- Corporate Members intending to send their authorized representatives under Section 187 of the Companies Act, 1956, are requested to send a duly certified copy of the board resolution authorizing their representatives to attend and vote at the Meeting.
- In case of joint holding, the joint holder whose name stands first, as per the Company's records, shall alone be entitled to vote.

#### ANNEXURE TO THE NOTICE

Notes on director seeking appointment/re-appointment as required under Clause 49 of the Listing Agreement entered into with Stock Exchanges:

#### PROFILE OF DIRECTOR BEING APPOINTED / RE-APPOINTED

Item No. 3

Name	:	Mr. Jayesh V. Dave
Date of birth	:	21 <sup>st</sup> March, 1958
Qualification	:	Chartered Accountant & Company Secretary
Expertise	:	Practising Chartered Accountant since 1986
Director of the Company since	:	29/08/2007
Directorship in other public limited companies	:	NIL
Membership of Committees of other public limited companies	:	Nil
No. of Shares held in the Company	:	Nil

#### Item No. 5

#### **EXPLANATORY STATEMENT PURSUANT TO SECTION 173 (2) OF THE COMPANIES ACT, 1956:**

Mr. Ummedsingh P. Champawat is working as Managing Director of the Company from the beginning. He was re-appointed as Managing Director of the Company at the meeting of Board of Directors held on 30th May, 2013 for a period of 5 years with effect from 20th May, 2013. Under his leadership, the Company has progressed commendably.

Mr. Ummedsingh Champawat, a visionary entrepreneur by destiny and a versatile genius personality. Mr. Champawat has been involved in the Tourism Business since two decade & he has gained expertise in the Tourism operations. It may not be exaggeration to say that serving to Tourism Industries his inborn skills. Mr. Ummedsingh Champawat's name features prominently among those few, who successfully transformed themselves from the role of manor to industrial leaders. A trail-blazer in his own right with proven track record and well known for his magnificent valour and opulent hospitality after having successfully implementing hotel at Gujarat. Mr. Champawat is prize catch for the hotel industry. A multi-faceted personality, a forerunner in the true sense, a self-accomplished leader in his own right.

The Board of Directors of the Company at its meeting held on 30th May, 2013 and considering the recommendations of the Remuneration Committee and subject to prior approval of members in general meeting decided to re-appoint Mr. Ummedsingh P. Champawat, as a Managing Director of the Company under Section II (1(B)) of Part II of Schedule XIII of the Companies act, 1956.

Your directors recommend passing of the resolution set out at item No. 5 of the accompanying notice.

None of the Directors of the Company except Mr. Ummedsingh P. Champawat and Mr. Vishwaieet Singh Champawat, being related to him, are in any way concerned or interested in the resolution.

By Order of the Board of Directors

Place: Ahmedabad **U. Champawat** Date: 13th August, 2013 Chairman and Managing Director



#### DIRECTORS' REPORT

To the Members,

Your directors have pleasure in presenting their 22<sup>nd</sup> Annual Report on the business and operations of the Company together with its Audited Accounts for the year ended 31<sup>st</sup> March, 2013.

#### **FINANCIAL RESULTS**

The highlights of the financial results of the Company for the financial year ended March 31, 2013 are as under:

		(`in Lacs)
Particulars	2012-2013	2011-2012
Total Income	1950.13	1945.49
Profit/(Loss) before		
Financial Charges, Depreciation	n	
and Income Tax	472.18	545.06
Less: Financial Charges	148.52	143.18
Less : Depreciation  Profit before Income Tax and	149.98	123.23 278.65
Exceptional Item	175.00	270.00
Add/(Less): Extra Ordinary/Exceptional Item	22.24	(162.11)
Profit Before Income Tax	195.92	116.54
Provision for Income Tax	(49.86)	(39.26)
Deferred Tax (Expense)/Incom	e <b>0.61</b>	(4.41)
Profit For the Year after		
Income Tax	146.67	72.87
Profit Available for	146.67	72.87
Appropriation		
Appropriation		
Reserve for Replacement	18.19	(22.58)
of FF&E (Net)	// a ==>	(40.50)
Proposed dividend	(13.55)	(19.50)
Tax on dividend	(2.20)	(3.16)
Balance of Profit/(Loss)	597.91	682.55
brought forward Transfer to Capital	(57.68)	(112.27)
Redemption Reserve	(37.00)	(112.21)
Bal. carried to Balance Sheet	689.34	597.91

Your directors are pleased to recommend 6% dividend on Optionally Convertible Preference Shares (OCPS) for the year ended 31st March, 2013, aggregating `13.55 Lacs.

However, in view of future expansion, your directors express their inability to recommend a dividend on Equity Shares of the Company for the year under review.

#### **OPERATIONS**

During the year under review, due to ongoing trend of

economic slowdown, in the first half of the year, there was a downward trend in the demand. However, towards the second half of the financial year 2012-13 the demand picked up. Also, in the Ahmedabad city, Hotel business became more competitive due to commissioning of new Hotels. The Average Occupancy of the hotel for 2012-13 has increased to 67.12% from 64.3% and the Average Room Rates of the hotel for the year 2012-13 has been noted as ` 5,577 as compares to `5,486 in the previous year 2011-12. However, during the financial year 2012-13, Company had been in a position to achieve a turnover of ` 1950.13 Lacs, in comparison to ` 1945.49 Lacs, in the previous year 2011-12. The profit before tax and profit after tax for the year under review were ` 173.68 Lacs and ` 146.67 Lacs respectively. Your directors are hopeful that with recovery in the economy, there would be a marked improvement in the performance of the company. The hotel unit of the Company "THE GATEWAY HOTEL UMMED" Ahmedabad is an ISO 22000:2005 certified hotel with the highest levels of Hygiene and Food Safety criteria. Your company's hotel is managed by the Indian Hotels Company Limited (Taj Group) for over Thirteen years. Further, The established "THE GATEWAY HOTEL BRAND", superior ambience, interior decorations, services and loyal clientele retained its' market leadership in the city of Ahmedabad and has placed the hotel ahead of its Competitors.

#### SUSTAINABILITY INITIATIVES

Sustainability is a commitment for us to align our strategy in all aspects of our business with our stakeholders in various dimensions such as economic, social and environment.

#### **CORPORATE SOCIAL RESPONSIBILITY**

In today's world Corporate Social Responsibility is a very important and dominant concept for external environment. Every year 5th June is observed as the World Environment Day around the world and is of immense importance for the Taj Group. In the year 2011-12, "THE GATEWAY HOTEL UMMED" has obtained Earth Check Silver certification from Earth Check, on International Envirenment body. The same certificate is renewed during the year 2012-13. It is about creating wealth for all our stakeholders, embracing diversity, minimizing resource consumption and reducing our greenhouse gas emissions. We provide healthy and hygienic food to our valuable customers. Customer satisfaction is our motive. This is a commitment to safeguard the health

and safety of our employees and neighbors, to support AUDITORS the local economy and to treat our staff fairly.

However, we recognise that we will have to be innovative and draw on our key strength in order to deliver the lasting positive outcomes that are at the core of our commitment to sustainability of the Hotel. Even our motivated staff - are also very conscious about the environment protection concept and to support environment protection concept, all staff members of "THE GATEWAY HOTEL UMMED" are strictly participating in No Vehicle Day by at least once in a month.

#### **FIXED DEPOSITS**

The Company has not accepted any fixed deposits during the financial year 2012-13 from public.

#### **DIRECTORS**

During the year Mr. Vishwanath Prasad Singh resigned on 13/02/2013.

In accordance with provisions of Section 256 of Companies Act, 1956 and Articles of Association of the company, Mr. Jayesh Dave, the director of the company retires by rotation at the ensuing Annual General Meeting and being eligible, offers himself for reappointment.

#### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the provisions of Section 217 (2AA) of the Companies Act, 1956, the Board of Directors, hereby confirms that:

- in the preparation of annual accounts for the financial year ended 31st March, 2013, the applicable accounting standards have been followed and there are no material departures.
- the directors have selected the accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the current financial year and of the profit of the Company for the year under review.
- (iii) the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- (iv) the directors had prepared the annual accounts for the financial year ended 31st March, 2013 on a "going concern" basis.

M/s Naimish N. Shah & Co., Chartered Accountants, Ahmedabad, the statutory Auditors of the company retire on the conclusion of the ensuing 22nd Annual General Meeting of the company and being eligible offer themselves for re-appointment. You are requested to consider their re-appointment.

Significant Accounting policies & Notes Forming part of Accounts are self-explanatory. Thus, no comment is required from the Board of Directors of the Company.

#### CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE **EARNINGS AND OUTGO**

The particulars regarding Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo pursuant to Section 217 (1) (e) of the Companies Act, 1956 read with Rule 2 of the Companies (Disclosure of particulars in report of the Board of Directors) Rules, 1988 is annexed as per Annexure - "A" which forms part of this Report.

#### **CORPORATE GOVERNANCE**

The Company has been proactive in the following principles and practices of good corporate governance. A report in line with the requirements of Clause 49 of the listing agreement on Management Discussion and Analysis and the Corporate Governance practices followed by the Company and the Auditors Certificate on Compliance of mandatory requirements are given as an Annexure "B & C" respectively to this report.

#### STATEMENT OF EMPLOYEES' PARTICULARS

None of the employees of the Company drew remuneration of `60,00,000/- or more per annum / 5,00,000/- or more per month during the year. Hence, no information is required to be furnished as required under Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975.

#### **ACKNOWLEDGEMENT**

The Directors acknowledge with gratitude the wholehearted support and cooperation received from valued customers, Financial Institutions, Banks, Taj Group, Government Departments, shareholders, employees and public for their continuous support and patronage extended and confidence reposed in the management of the Company.

#### By Order of the Board of Directors

Place: Ahmedabad U. Champawat Date: 13th August, 2013 Chairman & Managing Director



#### ANNEXURE "A": ANNEXURE TO THE DIRECTORS' REPORT

Particulars of Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo Pursuant to Section 217 (1) (e) of the Companies Act, 1956 read with Rule 2 of the Companies (Disclosure of Particulars in Report of the Board of Directors) Rule, 1988 forming part of Directors' Report for the year 2012-13.

A. DISCLOSURE OF PAR.TICULARS WITH RESPECT TO CONSERVATION OF ENERGY:

Par	ticulars	Unit	2012-13	2011-12
(I)	POWER AND FUEL CONSUMPTION			
` ,	1. Electricity			
	(a) Purchased	Kwh	1,903,555	1,934,307
	Total Amount	*	13,684,168	12,074,996
	Rate/Unit	`/Kwh	7.19	6.24
	(b) Own Generation (Units)		1763	5285
	2. Coal			
	Quantity	Kg.	17,357	20,764
	Total Cost	•	303,741	353,000
	Rate	`/Kg.	17.50	17.00
	3. High Speed Diesel/LDO			
	Quantity	Litres	86,330	86,949
	Total Cost	•	4,396,069	3,790,694
	Average Rate	`/Litres	50.92	43.60
	4. Other Internal Generations		NIL	NIL
(II)	Consumption per unit of production:		NIL	NIL

#### B. TECHNOLOGY ABSORPTION, ADOPTION AND INNOVATION:

The company has adopted world class technology available for the hotel industry. The equipments are partly imported. This has improved the quality of services and customers satisfaction.

#### C. FOREIGN EXCHANGE EARNINGS AND OUTGO:

Particulars	2012-13	2011-12
Earnings in Foreign Currencies (`) Expenditure in Foreign Currencies (`)	52,302,506	51,813,767
- Payment to Travel Agents	769,333	111,360
- Advance payment for Capital Goods	· <del>-</del>	572,340
- Other expenditure (CSR)	277,786	100,018

#### ANNEXURE "B" TO DIRECTORS' REPORT

#### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

#### **OVERALL REVIEW**

The hospitality industry has emerged as one of the key industries driving growth of the services sector in India. The hospitality industry is one of the most dynamic industries and continues to grow year after year and it has become one of the leading players in the global industry. The fortunes of the hospitality industry have always been linked to the prospects of the tourism industry and tourism is the foremost demand driver of the industry. According to the Indian Tourism ministry, the Indian tourism industry would be the third largest foreign exchange earner in the country in the next three years. Even when the world economy is showing a sluggish growth with uncertain employment prospects, the fast growing hospitality industry is heralding a pivotal change in career options with an exciting variety of career choices thereby increasing scope and future prospect of hospitality and tourism industry. SECTOR OUTLOOK

Tourism in expected to grow further over the next few years due to the changes taking place on the demand and supply sides. The longer-term outlook for the Indian hotels industry remains positive. Tourism is the largest contributor in terms of revenues and employment opportunities in the Hotels Industries. The Indian hotels industry is still in the nascent stages of recovery and is yet to make the transition from an occupancy-led cycle to one supported by rising average room realizations (ARRs). As long as India is able to maintain a healthy rate of economic growth, demand would absorb new supplies

of hotel rooms over the medium term. All the same, we remain optimistic on the long term growth story for the Indian hospitality industry.

#### INDUSTRY STRUCTURE AND DEVELOPMENTS

Hotels are an important component of the tourism product. "The current down cycle in the Indian hotels industry has been longer than anticipated. The Hotels sector has the potential to grow at much higher rates once development of supporting infrastructure is ensured. The MoT has also played an important role in the development of the industry, initiating advertising campaigns such as the 'Incredible India' campaign, which promoted India's culture and tourist attractions in a fresh and memorable way.

The industry is likely to experience robust growth on the back of rising disposable incomes and favorable industry statistics. With international tourism increasing year-on-year (y-o-y) and the continued strength of domestic tourism, India will see incredible opportunities for growth. The Ministry of Tourism, Government of India, has consistently been working on improving India as a prime destination for tourists. India's rich cultural heritage, traditions, festivals, food, architectural monuments, hospitality and services are positive strengths for its tourism sector.

The Government of India has allowed 100 per cent FDI in the hotel sector on automated basis. Gujarat is in the process of creating large investment opportunities in the Tourism sector by adopting favourable policies. Gujarat, the Growth Engine with Business Resources, offers tremendous Opportunities for Investment as it is the most

preferred location for Industrial Investment in the Country. It is the home for Dynamic Industrialists and Business Entrepreneurs.

Today, all the major international hotels like Holiday Inn, Radisson, Le Meridien, Accor, Ibis, Hyatt, and Hilton are present in India. With all the positive signals, hospitality industry in India is getting consolidated and has many more opportunities to grow.

### SWOT ANALYSIS

#### Strengths

- The support of a proactive government is key factor for rapid industrial growth. The Gujarat Government has undertaken several Policy measures and Incentives to attract large investments in various sectors. The Policies aim to promote overall development of the economy.
- The Government of Gujarat strongly initiated the promotion of tourism in Gujarat with the slogan like " kabhi to aao gujrat mein".
- A world level corporate conference viz. "Vibrant Gujarat" providing impetus to hospitality industry.
- The promoters have an established track record, having created a niche for itself in hospitality industry with good brand image for last 17 years.
- A loyal clientele base of corporate and NGOs builtup over the years, providing a ready customer base.
- Strategic location of the hotel in the immediate vicinity of Airport with well-developed infrastructure gives it an added advantage over other competitors.
   "THE GATEWAY HOTEL" brand managed by "TAJ
- "THE GATEWAY HOTEL" brand managed by "TAJ Group" has national and international recognition and is a force in the hospitality industry.
- Your Company continuously renovates its properties to meet the increasing competition in the market and insured its property against natural and men made disasters.

#### Weakness

- Hospitality Industry suffers from event risks such as terrorist attack, government stability, dollar and foreign currency condition, rupee devaluation etc. the company is operating in area, which is prone to these risks.
- Hotel business in general is sensitive to fluctuation in the economy. Since, demand for hotels is affected by economic growth; a global recession might lead to downturn in the hotel industry.
- Since tourism is global phenomenon, any adverse developments on the geo-political front are likely to impact global tourist flow and India is not an exception to same. The future of the hospitality industry is very sensitive to the global security environment.

#### Opportunities

- At a time of the World Economy melt down, Global Investors envisage for safer Investments and fetch assured returns. Investors look towards India and Gujarat has been a preferred Investment Destination by way of Vibrant Gujarat Summit
- Ahmedabad is emerging as a global city with a confluence of various culture and values and also being a leading industrial cities of India, the Company will be able to exploit the business travel potential offered by the city.
- The Government of Gujarat has declared and initiated many automobile projects resulting into increase in foreign corporate visitors.
- Industry experts said if the dollar remains at the current level or appreciate for the next couple of

- quarters; it would make India as a destination cheaper for foreign tourists.
- The Hotel is well established and the promoters with their experience have passed through such phases without many adversities.

#### **Threats**

- Economic slowdown and offer of lower cost services by new five star hotels shall lead stiff competition in the hotel industry.
- The hotel sector remains vulnerable to extraneous events such as natural disasters and terrorist acts. The hotel sector may be unfavourably affected by changes in local market conditions, competition in the industry, government policies and regulations, fluctuations in interest rates, foreign exchange rates, other natural and social factors and travel advisories from foreign countries etc.,
- The high incidence of multifarious taxes both at the centre and the states also affect the competitiveness of the industry. The additional tax burden is likely to make India a destination less competitive than a few neighboring tourist destinations in Asia pacific region and this could have an adverse impact on the revenues of the hotel industry.

## FINANCIAL PERFORMANCE WITH RESPECT TO OPERTIONAL PERFORMANCE

The financial performance of the Company for the year 2012-13 is described in the Directors Report under the head of 'Operation'.

#### SEGMENTWISE PERFORMANCE

# The Company has only one segment i.e. Hotel Industry. INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

The Company has set up internal control procedures commensurate with its size and nature of the business. These business procedures ensure optimum use and protection of the resources and compliance with the policies, procedures and statutes. The internal control systems provide for well-defined policies guidelines, authorizations and approval procedures. The prime objective of such audits is to test the adequacy and effectiveness of the internal controls laid down by management and to suggest improvements.

# management and to suggest improvements. HUMAN RESOURCE DEVELOPMENT/INDUSTRIAL RELATIONS

During the year, the Company maintained harmonious and cordial industrial relations. No operating days were lost due to strike, lock out etc. Human Resources Development, in all its aspects like training, safety and social values is under constant focus of the management. The management and the Employees are dedicated to achieve the corporate objective and the targets set before the Company.

#### **CÁUTIONARY STATEMENT**

Statements in the Management Discussion and Analysis describing the Company's objectives, projections, estimates, predictions and expectations may be "forward-looking statements" within the meaning of applicable securities laws and regulations. As "forward-looking statements" are based on certain assumptions and expectations of future events over which the Company exercises no control. The Company assumes no responsibility to publicly amend, modify or revise the forward looking statement on the basis of subsequent developments, domestic and international economic conditions affecting demand, supply and price conditions in the hospitality industry, changes in the Government regulations, tax regimes and other status.



#### REPORT ON CORPORATE GOVERNANCE - Annexure "C" to the Directors' Report

(Pursuant to Clause 49 of the Listing Agreement)

#### A. Mandatory Requirements

#### 1. Company's philosophy on code of Corporate Governance

Corporate Governance is an integral part of value, ethics and best business practices followed by the Company. The core values of the Company are commitment to excellence and customer satisfaction, maximizing long-term value for stakeholders, socially valued enterprise and caring for people and environment.

The Royale Manor Hotels and Industries Limited is committed to good Corporate Governance in order to all stakeholders – Customers, suppliers, lenders, employees, the shareholders. The detailed report on implementation by the company of the Corporate Governance Code as incorporated in Clause 49 of the Listing Agreement with the Stock Exchanges, is set out below.

#### 2. BOARD OF DIRECTORS:

#### 2.1 Composition of the Board

The Board of Directors as at 31st March, 2013 comprises of Five directors including of an Executive (Chairman and Managing Director) and Four Non-Executive Directors. Mr. U. Champawat is the Chairman & Managing Director of the Company and he conducts the day to day management of the Company, subject to the supervision and control of the Board of Directors. The independent directors on the Board are senior, competent and highly respected persons from their receptive fields:

Sr No.	Name of Director	Category of Director
1.	Mr. U. Champawat	Director - Executive (Promoter)
2.	Dr. Praveenkumar R. Patel	Non-Executive Director (Independent)
3.	Mr. Jayesh Dave	Non-Executive Director (Independent)
4.	Dr. Ram Prakash Kothari	Non-Executive Director (Independent)
5.	Mr. Vishwajeetsingh Champawat	Non-Executive Director (Promoter)
6.	Mr. Vishwanath Prasad Singh*	Non-Executive Director (Independent)

<sup>\*</sup>Resigned on 13/02/2013

#### 2.2 Responsibilities of the Board

The responsibility such as policy formulation, performance review and analysis and control, direction and management of the affairs of the company is vested in the Board of Directors presided over by the Chairman and Managing Director. The Board has delegated some of its powers to the executives of the company. The Board reviews from time to time such delegated powers and their utilization for effective functioning of the Company.

#### 2.3 Meeting and Attendance Record of Directors

The meetings of the Board of Directors are held at periodical intervals and are generally at the Board Room of "The Gateway Hotel Ummed, Ahmedabad", a unit of the Company. The meeting dates are decided well in advance and the agenda and notes on agenda are circulated in advance to the directors. All material information is incorporated in the notes on agenda for facilitating meaningful and focused discussion at the meeting. Where it is not perusable to attach supporting or relevant documents to the agendas, the same is tabled before the meeting. In case of business exigencies or urgency of matters, resolutions are passed by circulation. Senior Management persons and advisors are often invited to attend the Board Meetings and provide clarifications as and when required.

During the year under review, the Board met 6 (Six) times on the following dates:

	10/0	05/2012	13/08/2012	24/08/2012	04/10/2012	08/11/2012	13/02/2013
S	r.No. Name of Director		No. of Meetings held	No. of Meetings Attended	Attendance at the last AGM held on 29.09.2012		
	1.	Mr. U. Champawat		6	6	Yes	
L	2.	Dr. Praveenkumar R. Patel		6	5	Yes	
	3.	Mr. Vishwanath Prasad Singh*		6	0	No	
	4.	Mr. Jayesh Dave		6	6	Yes	
	5.	Dr. Ram Prakash Kothari		6	6	No	
	6.	Mr. Vishwajeetsingh Champawat		6	6	Yes	

<sup>\*</sup> Resigned on 13/02/2013

#### 2.4 Details of Directors seeking re-appointment at the ensuing Annual General Meeting

As per the provisions of the Companies Act, 1956, two third of the Directors of a Company should be retiring Directors, of which one third of such Directors are required to retire every year and if eligible, they qualify for re-appointment.

Mr. Jayesh Dave, retire by rotation at the ensuing Annual General Meeting and offers himself for re-appointment.

#### 2.5 Details of Directors who are associated as Chairman and Directors in other Public Companies

None of the Directors on the Board is a member of more than 10 Committees and Chairman of more than 5 Committees (as specified in Clause 49 (C) (ii) across all the companies in which he is a director. The necessary disclosure regarding Directorship and Committee position have been made by the Directors who are on the Board of the Company as on 31st March, 2013 and the same is reproduced herein below:

Sr.No.	Name of Director	No. of Directorship in other public Companies	No. of Committee positions held as Chairman on other public Companies	No. of Committee positions held as member in other Public Company
1.	Mr. U. Champawat			_
2.	Dr. Praveenkumar R. Patel			_
3.	Mr. Jayesh Dave	_		_
4.	Dr. Ram Prakash Kothari			_
5.	Mr. Vishwajeetsingh Champawat	_		_
6.	Mr. Vishwanath Prasad Singh*	1	_	_

<sup>\*</sup> Resigned on 13/02/2013

#### 3. COMMITTEES OF BOARD:

The Company had three Board Committees. These are:-

- 1. Audit Committee
- 2. Remuneration Committee
- 3. Share Transfer & Shareholders/Investor Grievance Committee



All the decisions pertaining to the constitution of the Committees, appointment of members and fixing of terms of reference for the Committee is taken by the Board of Directors. Details of the role and composition of these Committees are provided below:

#### 3.1 Audit Committee:

The Audit Committee of the company is constituted in line with the provision of clause 49 of the listing Agreements with the stock Exchanges read with Section 292A of the Companies Act, 1956, comprises of three members viz. Mr. Jayesh Dave, Dr. Ramprakash Kothari and Mr. U. Champawat, who are well versed with finance, accounts, management and corporate affairs. Two members constitute the quorum of the said Audit Committee Meeting. Mr. Jayesh Dave, Chartered Accountant and Company Secretary, is the Chairman of the committee.

The Audit Committee of the Board of Directors, Inter-alia, provides assurance to the Board on the adequacy of the internal control systems and financial disclosures.

The audit committee while reviewing the Annual Financial Accounts ensures compliance of the Accounting Standard (AS) issued by the Institute of Chartered Accountants of India.

#### **TERMS OF REFERENCE:**

The scope of activities of the Audit Committee includes the following:

- A. Oversight of the company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- B. Recommending the appointment and removal of statutory auditor, fixation of audit fees and also approval for payment of any other Consultancy services provided by the statutory auditor.
- C. Reviewing, with the management, the annual financial statements before submission to the Board for approval, focusing primarily on:
  - Any changes in accounting policies and practices and reasons for the same.
  - Major accounting entries based on exercise of judgment by management.
  - Qualifications in draft audit report.
  - Significant adjustments arising out of audit.
  - Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (2AA) of section 217 of the Companies Act, 1956.
  - Compliance with accounting standards.
  - Compliance with stock exchange and legal requirements concerning financial statements
  - Any related party transactions i.e. transactions of the company of material nature, with promoters or the management, their subsidiaries or relatives etc. that may have potential conflict with the interest of company at large.
- D. Reviewing, with the management, the quarterly financial statements before submission to the board for approval.
- E. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, right issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or right issue, and making appropriate recommendations to the Board to take up steps in this matter.
- F. Reviewing, with the management, statutory and internal auditors, and the adequacy of internal control systems.
- G. Reviewing the adequacy of internal audit function, including the structure of the internal audit department, staffing and seniority of the official heading the department. Reporting structure, coverage and frequency of internal audit.
- H. Discussion with internal auditors any significant findings and follow up there on.

- Reviewing the findings of any internal investigations by the internal auditors into matters
  where there is suspected fraud or irregularity or a failure of internal control system of a
  material nature and reporting the matter to the board.
- J. Discussions with statutory auditors before the audit commences, about the nature and scope of audit, as well as post audit discussions to ascertain any area of concern.
- K. Reviewing the company's financial and risk management policies.
- L. To look into the reasons for substantial defaults in the payment to the depositors, shareholders (in case of non-payment of declared dividend) and creditors.
- M. To review the functioning of the Whistle Blower mechanism, in case the same is existing.
- N. Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background, etc. of the candidate.
- Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.

Executive summary of the Audit Committee Meetings are placed before the immediate next Board Meetings held after the Audit Committee for deliberations and the full minutes of the same are placed before the following Board Meeting for records. The Board of Directors, regularly appraised on the recommendations of the Audit Committee, further, at the beginning of the financial year, the Committee discuss the plan for the internal audit and statutory audit.

Dates of the Audit Committee Meetings are fixed in advance and agenda is circulated to the Directors at least seven days before the meeting.

As required under Clause 49(III) (E) of the Listing Agreement, the Audit Committee had reviewed the following information:

- Management Discussion and analysis of financial condition and results of operations.
- Statement of significant related party transactions submitted by management.
- Management letters/letters of internal controls, weaknesses issued by the Statutory Auditors.
- Internal Auditors Reports relating to internal control weaknesses; and
- The Appointment, removal and terms of remuneration of the internal auditors.

The Audit Committee has the following powers:

- 1. to investigate any activity within its terms of reference.
- 2. to seek any information from any employee.
- 3. to obtain outside legal and professional advice.
- 4. to secure attendance of outsides with relevant expertise, if it considers it necessary.

The Audit Committee invites such of the executives as it considers appropriate (Particularly the head of the finance function), representatives of the statutory Auditors. The Company Secretary acts as the Secretary to the Audit Committee.

The previous Annual General Meeting of the Company was held on September 29, 2012 and was attended by Mr. Jayesh Dave, Chairman of the Audit Committee.

During the year under review, the 5 Audit Committee was held during Financial Year 2012-13. The dates on which the said meetings were held as follows:

10/05/2012	13/08/2012	24/08/2012	08/11/2012	13/02/2013

The necessary quorum was present at the meetings.



#### 3.2 Remuneration Committee:

The Remuneration Committee reviewing the overall compensation policy, service agreements and other employments and other employment conditions of Managing / Whole time Directors and Managing Director:

Name	Remuneration (`)
Mr. U Champawat	6,39,836
Chairman & Managing Director	
Total	6,39,836

Service Contract, Notice Period and Severance Fees:
 The employment of Shri U Champawat is contractual.

2. Stock Option details, if any: NIL

#### **Non-Executive Director:**

Remuneration by way of sitting fees for attending Board/Board Committee Meetings are paid only to Non-Executive Directors.

Sr. No.	Director	Sitting fees (`)
1.	Dr. Praveenkumar R. Patel	
2.	Mr. Vishwanath Prasad Singh*	-
3.	Mr. Jayesh Dave	3000
4.	Dr. Ram Prakash Kothari	3000
5.	Mr. Vishwajeetsingh Champawat	3000

<sup>\*</sup> Resigned on 13/02/2013

#### Remuneration policy:

Payment of remuneration to the Managing/Whole Time Director is governed by the respective Agreements executed between them and the company. These agreements were approved by the Board and the Shareholders. Their Remuneration structure comprises salary, perguisites and allowances.

#### 3.3 Share Transfer & Shareholders'/Investor Grievance Committee:

The Share Transfer & Shareholders'/Investor Grievance committee comprises as under:

Sr. No.	Name	Position	Category
1.	Mr. U. Champawat	Chairman	Director-Executive(Promoter)
2	Dr. Praveenkumar R Patel	Member	Non- Executive Director
3	Dr. Ram Prakash Kothari	Member	Non -Executive Director

The committee is responsible for approving and monitoring transfers, transmission, splitting and consolidation of shares issued by the Company. In addition to that, the committee also monitors redresses of complaints from shareholders relating to transfer of shares, non-receipt of balance sheet etc., No sitting fees is paid to the committee members.

The status of shareholders' complaints received so far/number not solved to the satisfaction of shareholders/number of pending share transfer transactions (as on 31<sup>st</sup> March, 2013 is given below):-

#### Complaints Status: 01.04.2012 to 31.03.2013

Number of complaints received so far		03
Number of complaints solved	:	03
Number of pending complaints		NIL

#### Compliance Officer:

Mr. U. Champawat, Chairman and Managing Director of the Company, is Compliance Officer for the purpose of complying with various provisions of Securities and Exchange Board of India (SEBI), Listing Agreement with Stock Exchanges, Registrar of Companies and for monitoring the share transfer process etc.

#### 4. GENERAL BODY MEETINGS:

The location and time, where last three years Annual General Meetings are held as follows:

Year	Venue	Date	Time
2009-2010	Naroda Muthiya Community Hall, B/h. Galaxy Cinema, Naroda, Ahmedabad – 382 330	30 <sup>th</sup> September, 2010	10.30 A.M. (IST)
2010-2011	Ahmedabad Textile Mills' Association (ATMA) Hall, Ashram Road, Ahmedabad – 380 009	30 <sup>th</sup> September, 2011	3.00 P.M. (IST)
2011-2012	Ahmedabad Textile Mills' Association (ATMA) Hall, Ashram Road, Ahmedabad – 380 009	29 <sup>™</sup> September, 2012	3.00 P.M. (IST)

#### 5. **DISCLOSURES**:

There were no significant or material related party transactions that have taken place during the year which have any potential conflict with the interest of the company at large. The detailed related party information and transactions have been provided in Sub-Note 2.4 of Note No. 27 of Notes to Accounts.

No penalties or strictures have been imposed by SEBI, Stock Exchanges or any statutory authorities on matters relating to capital markets during the last three years.

A certificate, in accordance with the requirements of Clause 49 V of the Listing Agreement, duly signed by the Chairman and Managing Director in respect of the year under review was placed before the Board and taken on record by it.

#### 6. MEANS OF COMMUNICATION:

The Quarterly Unaudited Financial Results are published in Local English and Vernacular language newspapers and also disclosed on website <a href="www.rmhil.com">www.rmhil.com</a>. The presentation as to the Company's performance etc., are made to the Institutional Investors/Financial Analysts as and when felt expedient. The Management Discussions and Analysis Report forms part of the Directors Report and is given separately.

#### 7. GENERAL SHAREHOLDERS'INFORMATION:

7.1 Annual General Meeting:

Day, date and time : Friday, the 27th September, 2013 at 3.00 P. M.
Venue : Ahmedabad Textile Mills' Association (ATMA) Hall,

Ashram Road, Ahmedabad - 380 009

7.2 <u>Financial Year Calendar</u> (2013-14) (Tentative)

First Quarter Results
Second Quarter Results
Second Quarter Results
Third Quarter Results
Fourth Quarter Results
Second week of November, 2013
Second week of February, 2014
Second week of May, 2014

**7.3** Book Closure Date : Thursday, the 19th September, 2013 to Friday, the

27<sup>th</sup> September, 2013 (both days inclusive).

**7.4** <u>Dividend</u> : Dividend on Optionally Convertible Preference Shares

(OCPS) is proposed and to be paid from 21st October, 2013. No dividend is proposed on Equity Shares.

#### 7.5 Listing of Equity Shares on Stock Exchanges are:

The names and addresses of the Stock Exchanges at which the equity shares of the Company (except 8,00,000 Shares on account of conversion of preferential Warrant) are listed and the respective stock codes are as under:

Sr No.	Name of Stock Exchanges	Stock Codes
1.	Bombay Stock Exchange Limited	BSE - 526640
	Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001.	
2.	Madras Stock Exchange Limited "Exchange Building", No. 11, Second line beach,	MSE - N. A.
	Chennai - 600 001	



3. The Calcutta Stock Exchange Association Limited 7, Lyons Range, Kolkata - 700 001.

CSE - 28151

#### 7.6. Market Price Data:

High and low during each month in the (2012-13) financial year on the Stock Exchanges:

Month	High (`)	Low(`)
April - 2012	11.75	10.06
May – 2012	10.98	08.80
June – 2012	10.22	08.05
July – 2012	10.99	09.31
August – 2012	10.30	07.80
September -2012	09.44	07.55
October -2012	09.69	08.35
November – 2012	09.98	08.34
December – 2012	09.68	08.35
January – 2013	09.60	08.23
February – 2013	08.78	07.85
March - 2013	08.02	06.31

#### 7.7 Registrar and Transfer Agent and Address for Correspondence:

a) Registrar and Transfer Agent of the Company:

#### M/s. Sharepro Services (India) Pvt. Ltd

416-420, 4th Floor, Devnandan Mall,

Opp. Sanyas Ashram, Ellisbridge,

Ahmedabad - 380006

Tel. No. : (079) 26582381-84 Fax No. : (079) 26582385

Email: sharepro.ahmedabad@shareproservices.com

b) Registered Office of the Company:

#### M/s. Royale Manor Hotels and Industries Limited

International Airport Cirlce,

Ahmedabad – 382 475.

Tel. No. : (079) 22868642-43 Fax No. : (079) 22868641

Email: royalemanorhotels@gmail.com

Website: www.rmhil.com

c) Dedicated e-mail for investor Grievance:

For the convenience of our investor, the company has designated an exclusive e-mail id i.e., royalemanorhotels@gmail.com.

All investors are requested to avail this facility.

#### 7.8 Share Transfer System:

The Registrar and Share Transfer Agent deal with Share transfer both in physical and Demat mode. The Dematerialized shares are transferable through the depository system. Shares in physical form are processed by the Registrar and Share Transfer Agent and approved by the Share Transfer Committee of Directors of the Company. Transfer of physical shares is made within the time stipulated by the Stock Exchanges and in terms of Clause 47 of the Listing Agreement.

#### 7.9 Distribution of Shareholding (as on 31st March, 2013):

Category	Number of Shareholders	Percentage (%)	Number of Shares	Percentage (%)
1- 500	14403	87.84	2273537	13.43
501-1000	963	5.87	831734	4.91
1001- 2000	472	2.88	759949	4.49
2001- 3000	164	1.00	418815	2.47
3001- 4000	94	0.57	332496	1.96
4001- 5000	73	0.45	343329	2.03
5001- 10000	112	0.68	822296	4.86
10001 and above	116	0.71	11150044	65.85
TOTAL	16397	100.00	16932200	100.00

#### 7.10 Shareholding Pattern as on March 31, 2013:

Sr.No.	Category	No. of Shares held	Percentage (%) of shareholding
1.	Promoters, Directors & their Relatives	7708790	45.53
2.	NRI/OCBs	769267	4.54
3.	Banks/Financial Institutions/Mutual Funds	100	0.00
4.	Private Corporate Bodies	1391971	8.22
5.	Others	7062072	41.71
	Total	16932200	100.00

#### 7.11 Dematerialisation of Shares and Liquidity:

The particulars of shares in physical and demat mode, held by the share holders as on 31st March, 2013:

Particulars	No of Shares	% shareholding
Physical	6484951	38.30
Demat		
NSDL	8009001	47.30
CDSL	2438248	14.40
Total	16932200	100.00

## 7.12 Outstanding GDRs / ADRs / Warrants or any Convertible instruments, conversion date and likely impact on equity

a. The pending conversion of 45,00,000 warrants issued to Selected Non-promoter investors, in terms of Special Resolution passed at the EGM held on 29th April, 2006, the details are as under:

Sr. No.	Name of Investors	No. of Warrants allotted
1	M/s. Standard Unitrade Private Limited	22,50,000
2	M/s. Jodhpur Agriculture Private Limited	22,50,000

b. The pending conversion of 8,00,000 warrants issued to Promoters and Associates, in terms of Special Resolution passed at the Annual General Meeting held on 28<sup>th</sup> September, 2006, the details are as under:

Sr. No.	Name of Investors	No. of Warrants allotted
1	M/s. Royale Infrastructure & Projects Pvt. Ltd.	5,50,000
2	Mr. Vishwajeetsingh Champawat	2,50,000

c. The pending conversion of 8,00,000 warrants issued to Promoters and Associates, in terms of Special Resolution passed at the Annual General Meeting held on 28<sup>th</sup> September, 2007, the details are as under:

Sr. No.	Name of Investor	No. of Warrants allotted
1	M/s. Royale Infrastructure & Projects Pvt. Ltd.	8,00,000

#### 7.13 Hotel Location:

The Gateway Hotel Ummed, Ahmedabad International Airport Circle, Ahmedabad-382 475. Gujarat (INDIA)



#### **DECLARATION**

I, U. Champawat, Chairman and Managing Director of M/s. Royale Manor Hotels and Industries Limited, hereby declare that all the members of the Board of Directors and the Senior Management have affirmed compliance with the Code of Conduct, for the year ended March 31, 2013.

For, Royale Manor Hotels and Industries Limited

Place: Ahmedabad **U Champawat**Date: 13th August, 2013 Chairman and Managing Director

#### **CERTIFICATE**

To,
The Members of
Royale Manor Hotels & Industries Limited

We have examined the compliance of conditions of Corporate Governance by M/s. Royale Manor Hotels and Industries Limited, for the year ended on 31<sup>st</sup> March, 2013, as stipulated in Clause 49 of the Listing Agreement of the said Company with stock exchange(s).

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination has been limited to a review of the procedures and implementations thereof, adopted by the Company for ensuring compliance with the conditions of the certificate of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

We have conducted our review on the basis of the relevant records and documents mentioned by the Company and furnished to us, for the review.

In our opinion and to the best of our information and according to the explanation given to us and the representations made by the Directors and the management, we certify that the company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor as to the efficiency or effectiveness with which the management has conducted the affairs of the Company.

FOR NAIMISH N. SHAH & CO. CHARTERED ACCOUNTANTS

(F.R. No. 106829W)

Place: Ahmedabad Date: August 13, 2013 CA. Pranav N.Shah Proprietor

Membership No. 033747

#### **INDEPENDENT AUDITOR'S REPORT**

TO,

#### THE MEMBERS OF

#### ROYALE MANOR HOTELS AND INDUSTRIES LIMITED

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of **ROYALE MANOR HOTELS AND INDUSTRIES LIMITED**, which comprise the Balance Sheet as at March 31, 2013, the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

The Company's management is responsible for the preparation of these financial statements that give a true and fair view of the financial position and financial performance and Cash Flow of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion and to the best of our knowledge and according to the information and explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2013; and
- b) in the case of the Statement of Profit and Loss Account, of the profit for the year ended on that date.
- c) in the case of Cash flow statement, of the cash flows of the Company for the year ended on that date. **Report on Other Legal and Regulatory Requirements**
- As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by section 227(3) of the Act, we report that:
  - a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - b) In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
  - c) The Balance Sheet, the Statement of Profit and Loss and Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - d) In our opinion, the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement comply with the Accounting Standards referred to in subsection (3C) of section 211 of the Companies Act, 1956.



- e) On the basis of written representations received from the directors as on March 31, 2013, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2013, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.
- f) Since the Central Government has not issued any notification as to the rate at which the cess is to be paid under section 441A of the Companies Act, 1956 nor has it issued any Rules under the said section, prescribing the manner in which such cess is to be paid, no cess is due and payable by the Company.

FOR NAIMISH N. SHAH & CO. CHARTERED ACCOUNTANTS (F.R. No. : 106829W)

> CA. Pranav N.Shah Proprietor Membership No. 033747

Place: Ahmedabad Date: May 30, 2013

#### **ANNEXURE TO AUDITOR'S REPORT**

The annexure referred to in our report to the members of Royale Manor Hotel and Industries Limited on the financial statements as of and for the year ended 31st March, 2013. We report that:

- (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets on the basis of available information.
  - (b) As informed to us, the fixed assets have been physically verified by the management during the year and no material discrepancies were noticed on such verification.
  - (c) During the year substantial part of fixed assets have not been disposed off.
- 2. (a) As explained to us, inventories have been physically verified by the management at reasonable intervals.
  - (b) In our opinion and according to the information and explanations given to us, the procedure of physical verification of inventories followed by the management is reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) In our opinion and on the basis of our examination of the records, the Company is generally maintaining proper records of its inventory. No material discrepancy was noticed on physical verification of stocks by the management as compared to books records.
- **3.** (a) The Company has not granted any loans to Company, Firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.
  - (b) The Company has not taken any loan from companies covered in the register maintained under section 301 of the Companies Act, 1956.
- 4. In our opinion and according to the information and explanations to us, there is generally an adequate internal control procedure commensurate with the size of the Company and the nature of its business, with regard to purchase of inventory and fixed assets and payment for expenses & for the sale of goods and services. Further, there is no continuing failure to correct major weakness in internal control.
- **5.** According to the information and explanations given to us, Company has not entered into any contract or arrangement with any party referred to in section 301 of the Companies Act, 1956 therefore paras (a) and (b) are not applicable.
- 6. In our opinion and according to information and explanations given to us, the Company has not accepted any deposits from the public covered under section 58A, 58AA of Companies Act, 1956 and the rules made there under are not applicable.
- **7.** As per information & explanations given by the management, the Company has an internal audit system commensurate with the size of the Company and nature of its business.
- **8.** As per information and explanations given to us by the management, the Central Government has not prescribed the maintenance of cost records under section 209 (1) (d) of the Companies Act, 1956 for the Company. Therefore, no further comments are required to be made.

#### ROYALE MANOR HOTELS AND INDUSTRIES LIMITED

- 9. (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is generally regular in depositing undisputed statutory dues in respect of provident fund, employees state insurance, service tax and tax deducted at source, investor education and protection fund, income-tax, sales tax, wealth tax, custom duty and other material statutory dues as applicable with the appropriate authorities.
  - (b) According to the information and explanations given to us, there was no undisputed amount outstanding & payable in respect of statutory dues as at 31st March 2013, for a period of more than six months from the date of they become payable.
  - (c) According to the information and explanations given to us by the management, there are no dues of income tax, wealth tax, service tax, custom duty, excise duty and cess which have not been deposited on account of any dispute. However according to the records of the Company, an amount of ` 1,26,385/- towards the sales tax liability is disputed and not deposited with appropriate authority.
- **10.** The Company does not have accumulated losses as on 31st March, 2013. Further it has not incurred cash loss during the year ended on 31st March, 2013.
- 11. Based on our audit procedures and on the information and explanations given by the management, we are of the opinion that, the Company has not defaulted in repayment of dues to any financial institution.
- **12.** According to the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- **13.** The Company is not a chit fund or a nidhi / mutual benefit fund / society. Therefore provisions of clause (xiii) of the Companies (Auditor's Report) Order, 2003 (as amended) is not applicable to the Company.
- **14.** In our opinion, the Company is not dealing in or trading in shares, securities, debentures and other investments. The shares and securities held by the Company as investments are in its own name.
- 15. According to the information and explanations given to us, the Company has given a corporate guarantee in favour of Housing and Urban Development Corporation Limited (HUDCO) as a security for loans obtained by National Hotels Limited, in which the Company is a share holder, the terms and conditions of whereof; in our opinion are not prima-facie prejudicial to the interest of the company.
- **16.** In our opinion and according to the information and explanations given to us, the term loans raised during the year by the Company have been applied for the purpose for which the said loans were obtained, where such end use has been stipulated by the lender.
- 17. Based on the information and explanations given to us and on an overall examination of the Balance Sheet of the Company as on 31st March,2013, in our opinion, there are no funds raised on a short-term basis which have been used for long term investment.
- **18.** Based on the audit procedures performed and the information and explanations given by the management, we report that the Company has not made any preferential allotment of shares during the year.
- **19.** The Company has no outstanding debentures during the year and therefore the creation of securities or charge does not arise.
- 20. The Company has not raised any money by way of public issue during the year.
- 21. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing principles in India for the purpose of reporting the true and fair view of the financial statements, and according to the information and explanations given to us, we have neither come across any instance of fraud on or by the Company, noticed or reported during the year, nor have we been informed of such case by the management.

FOR NAIMISH N. SHAH & CO. CHARTERED ACCOUNTANTS (F.R. No. : 106829W)

Place: Ahmedabad Date: May 30, 2013 CA. Pranav N.Shah
Proprietor

Membership No. 033747



### BALANCE SHEET AS AT 31ST MARCH, 2013

			BALANCE SHEET	A5 A1 315	I WARCH, 2013	A manuation
Sr.	Par	ticul	ars	Note No.	As at	Amount in ` As at
No.		tioui		110101101	31st March, 2013	31st March, 2012
I	EQ		AND LIABILITIES			
	1		AREHOLDERS' FUNDS	_		
		(a)	Share Capital	1	188,022,000	193,622,000
		(b)	Reserve and Surplus	2	116,305,744	103,382,263
		(c)	Money Recd. Against Share Warr	ants 3	24,135,011	24,135,011
			TOTAL(1)		328,462,755	321,139,274
	2	NO	N-CURRENT LIABILITIES			
		(a)	Long Term Borrowings	4	68,191,514	43,252,917
		(b)	Other Long Term Liabilities	5	18,135,980	13,370,898
		(c)	Long Term Provisions	6	879,670	832,142
			TOTAL(2)		87,207,164	57,455,957
	3	CUI	RRENT LIABILITIES			
		(a)	Short Term Borrowings	7	24,931,340	19,152,726
		(b)	Trade Payables	8	24,479,267	12,048,895
		(c)	Other Current Liabilities	9	40,827,405	37,752,547
		(d)	Short Term Provisions	10	3,270,531	4,433,415
			TOTAL(3)		93,508,543	73,387,583
			TOTAL(1+2+3)		509,178,462	451,982,814
п	46	CETC			303,170,402	401,002,014
II	1	SETS	N-CURRENT ASSETS			
	•	(a)	Fixed Assets			
		(α)	(i) Tangible Assets	11	278,630,789	270,624,650
			(ii) Capital Work-in-Progress	11	135,404	-
		(b)	Non-current Investments	12	38,500,000	38,500,000
		(c)	Deferred Tax Assets (Net)	13	6,091,672	6,030,901
		(d)	Long Term Loans and Advances	14	59,527,763	45,188,603
		(-)	TOTAL(1)		382,885,628	360,344,154
	2	CIII			302,003,020	300,044,104
	2		RRENT ASSETS Inventories	15	19 400 002	16 775 050
		(a)	Trade Receivables	16	18,490,993	16,775,952
		(b)	Cash and Cash Equivalents	17	17,865,095 5,716,333	13,156,060 5,525,302
		(c) (d)	Short Term Loans and Advances	18	67,424,948	36,221,129
		(e)	Other Current Assets	19	16,795,465	19,960,217
		(0)		13		
			TOTAL(2)		126,292,834	91,638,660
			TOTAL(1+2)		509,178,462	451,982,814
Note	es to	the	accounts forming			
part	of E	Balan	ce Sheet	27		
Asp	er ou	ır audi	t report of even date attached		For and on behalf of the	Board
					U. CHAMPAWAT	
			N. SHAH & CO.		Chairman and Managing D	Director
-	Chartered Accountants (F.R. No.: 106829W)			JAYESH DAVE		
,			Shah		Director	
Prop			Onan			FUADI
			o. 033747		DR. RAM PRAKASH KOT Director	ITARI
		•	<del></del> : ••			
Ahm					Ahmedabad May 30, 2013	
iviay	3U, 2	2013			IVIA Y 30, 20 13	

### \_\_\_\_\_ROYALE MANOR HOTELS AND INDUSTRIES LIMITED

Sr. No.	Particulars	Note No.	For the year ended 31st March, 2013	Amount in For the year ended 31st March, 2012
REV	/ENUE FROM OPERATIONS			
I	Revenue from Operations	20	193,298,718	189,067,769
II	Other Income	21	1,714,709	5,481,040
III	TOTAL REVENUE(I+II)		195,013,427	194,548,809
IV	<u>EXPENSES</u>			
	a Cost of Material Consumed	22	13,368,933	14,329,552
	b Employees' Benefits Expenses	23	39,654,142	38,323,418
	c Finance Costs	24	14,852,130	14,318,359
	d Depreciation and Amortization Exp	enses 25	14,997,863	12,323,255
	e Other Expenses	26	94,772,104	87,388,783
	TOTAL EXPENSES		177,645,172	166,683,367
/	Profit Before Exceptional And Extraordinary Items And Tax (III-IV)		17,368,255	27,865,442
VI	Exceptional Items		-	(16,211,202
VII	Profit Before Extraordinary Items And	Tax (V-VI)	17,368,255	11,654,240
VIII	a Extraordinary Items		-	
	b Prior Period Items		2,223,628	
Χ	Profit Before Tax (VII-VIII)		19,591,883	11,654,240
X	Tax Expense			
	a Current Tax Expense		3,500,000	2,500,000
	b Earlier Year Tax Expense		1,485,916	1,425,746
	c Deferred Tax Expense / (Income)		(60,771)	441,294
ΧI	Profit / (Loss) for the year (IX-X)		14,666,738	7,287,200
ΧII	Earning per equity share			
	a Basic b Diluted		0.77 0.66	0.30 0.36
	es to the accounts forming part of tement of Profit & Loss	27		

For NAIMISH N. SHAH & CO.

**Chartered Accountants** (F.R. No.: 106829W) CA. Pranav N. Shah

Proprietor

Membership No. 033747

Ahmedabad May 30, 2013 U. CHAMPAWAT

Chairman and Managing Director

JAYESH DAVE

Director

DR. RAM PRAKASH KOTHARI

Director Ahmedabad May 30, 2013



#### **CASH FLOW STATEMENT**

Particulars  A CASH FLOW FROM OPERATING ACTIVITIES  Net Profit before Tax  Adjustments For:  Depreciation Interest & Financial Charges Loss on Sale of Assets	19,591,883 14,997,863 14,852,130 49,441,876	31st March, 2012 11,654,240 12,323,255 14,318,359 14,000,000
Net Profit before Tax Adjustments For: Depreciation Interest & Financial Charges Loss on Sale of Assets	14,997,863 14,852,130	12,323,255 14,318,359 14,000,000
Adjustments For : Depreciation Interest & Financial Charges Loss on Sale of Assets	14,997,863 14,852,130	12,323,255 14,318,359 14,000,000
Depreciation Interest & Financial Charges Loss on Sale of Assets	14,852,130	14,318,359 14,000,000
Interest & Financial Charges Loss on Sale of Assets	14,852,130	14,318,359 14,000,000
Loss on Sale of Assets	<del>-</del>	14,000,000
	49,441,876	
	49,441,876	
Operating Profit before Working Capital Changes		52,295,854
Adjustments for :		
Trade Receivables	(4,709,035)	4,049,169
Loans & Advances	(42,378,227)	(15,738,698)
Inventories	(1,715,041)	(4,575,268)
Trade Payables & Other Liability	14,342,346	(10,010,543)
Cash Generated from Operations	(34,459,957)	(26,275,340)
Provision for Income Tax	(4,985,916)	(3,925,746)
Net Cash Flow from Operating Activities	9,996,003	22,094,768
B. CASH FLOW FROM INVESTING ACTIVITIES		
Sale/(Purchase) of Assets	(23,139,406)	(26,760,887)
Net Cash Flow from Investing Activities	(23,139,406)	(26,760,887)
C. CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from Borrowings	35,529,821	22,009,484
Interest & Financial Charges	(14,852,130)	(14,318,359)
Proposed Dividend on OCPS	(1,355,380)	(1,950,443)
Tax on Dividend	(219,877)	(316,411)
Redemption of OCPS	(5,768,000)	(11,227,000)
Net Cash Flow from Financing Activities	13,334,434	(5,802,729)
NET INCREASE/(DECREASE) IN CASH & CASH EQUIVALENTS (A+B+C)	191,031	(10,468,848)
OPENING BALANCE OF CASH & CASH EQUIVALENTS	5,525,302	15,994,150
CLOSING BALANCE OF CASH & CASH EQUIVALENTS	5,716,333	5,525,302

For and on behalf of the Board

**U. CHAMPAWAT**Chairman and Managing Director

JAYESH DAVE Director Ahmedabad, May 30, 2013

DR. RAM PRAKASH KOTHARI

Director

#### **AUDITORS' CERTIFICATE**

We have examined the above Cash Flow Statement of Royale Manor Hotels and Industries Limited for the year ended 31st March, 2013. The Statement has been prepared by the company in accordance with the requirements of clause 32 of listing agreement with stock exchanges and is based on and in agreement with the corresponding Statement of Profit and Loss and Balance Sheet of the company covered by our report of 30th May, 2013 to the members of the company.

FOR NAIMISH N. SHAH & CO. CHARTERED ACCOUNTANTS

(F.R. No. : 106829W)

Place: Ahmedabad Date: May 30, 2013 **CA. Pranav N.Shah**Proprietor
Membership No. 033747

#### ROYALE MANOR HOTELS AND INDUSTRIES LIMITED

#### NOTES TO AND FORMING PART OF BALANCE SHEET AS AT 31ST MARCH, 2013

				Amount in `
Note No.	Sr. No.	Particulars	As at 31st March, 2013	As at 31st March, 2012
1		SHARE CAPITAL		_
	Α	AUTHORISED		
		28,500,000 (P.Y. 28,500,000) Equity Shares of ` 10/- each	285,000,000	285,000,000
		650 (P.Y. 650) Optionally Convertible Preference Shares of `100,000/- each	65,000,000	65,000,000
			350,000,000	350,000,000
	В	ISSUED, SUBSCRIBED & PAID UP		
		Equity Shares of ` 10/- each, fully paid up		
		At the beginning of the year, No. of Shares 16,932,200 (P.Y. 16,932,200)	169,322,000	169,322,000
		Addition / (Deduction) during the year At the end of the year, No. of Shares		
		16,932,200 (P.Y. 16,932,200)	169,322,000	169,322,000
		Optionally Convertible Preference Shares of 1,00,000/- each, fully paid up		
		At the beginning of the year, No. of Shares 243 (P.Y. 352)	24,300,000	35,200,000
		Addition/(Deduction) during the year, No. of Shares 56 (P.Y. 109	) <b>(5,600,000)</b>	(10,900,000)
		At the end of the year, No. of Shares 187 (P.Y. 243)	18,700,000	24,300,000
		GRANDTOTAL	188,022,000	193,622,000
Coote		The Company has anly and along of acquity abores having a ner-	(alua of ` 10/ p	oroboro Foob

Footnote The Company has only one class of equity shares having a par value of `10/- per share. Each holder of Equity Shares is entitled to one vote per share. In the event of liquidation of the company, the holders of the equity shares will be entitled to receive remaining assets of the company after distribution/repayment of all creditors and Preference share holders. The distribution will be in proportion to the number of equity shares held by the share holders.

> The company has also one class of Optionally Convertible Preference Share (OCPS) of ` 100,000/- each. In the event of Liquidation of the Company, the holders of the OCPS will have preference over equity share holders. For the year ended on 31st March, 2013 @ 6% (P.Y. 6%) dividend on Optionally Convertible Preference Share (OCPS) was recommended.

#### C LIST OF SHARE HOLDERS HOLDING 5 % OR MORE EQUITY SHARES

Sr. No.	Name of Shareholders	Percentage	No. of Shares
1	Shree Bala Finvest Pvt. Ltd.	12.33%	2,087,100
2	Champawat Investment & Consultants Pvt. Ltd.	10.16%	1,720,400
3	Pioneer Buildcon Pvt. Ltd.	8.34%	1,412,860
4	Gujarat Finvest Services Pvt. Ltd.	6.29%	1,065,600
5	Elcon Exports Pvt. Ltd.	5.38%	910.300

#### D LIST OF SHARE HOLDERS HOLDING 5 % OR MORE OPTIONALLY CONVERTIBLE PREFERENCE SHARES (OCPS)

Sr. No.	Name of Shareholders	Percentage	No. of OCPS
1	Tourism Finance Corporation of India Ltd	37.43%	70
2	IDBI Bank Ltd	62.57%	117



				Amount in `
Note	Sr.	Particulars	As at 31st	As at 31st
No.	No.		March, 2013	March, 2012
2		RESERVES & SURPLUS		
	Α	CAPITAL REDEMPTION RESERVE	30,797,000	19,570,000
		At the beginning of the year Additions during the year	5,768,000	19,570,000
		Utilised during the year	3,700,000 -	11,227,000
		At the end of the year	36,565,000	30,797,000
	В	SECURITIES PREMIUM RESERVE		
		At the beginning of the year	8,703,000	9,030,000
		Additions during the year	-	-
		Utilised during the year	168,000	327,000
		At the end of the year	8,535,000	8,703,000
	С	REPLACEMENT OF FF & E RESERVE		
		At the beginning of the year	4,091,551	1,833,971
		Additions during the year	3,790,641	3,792,639
		Utilised during the year	5,610,802	1,535,059
		At the end of the year	2,271,390	4,091,551
	D	<u>SURPLUS</u>		
		At the beginning of the year	59,790,712	68,254,946
		Additions during the year	14,666,738	7,287,200
		(Balance in Statement of Profit & Loss) Allocations and Appropriations		
		Dividend on OCPS	(1,355,380)	(1,950,443)
		Tax on Dividend	(219,877)	(316,411)
		Transfer (To) / From Reserves	(3,947,839)	(13,484,580)
		At the end of the year	68,934,354	59,790,712
		GRANDTOTAL	116,305,744	103,382,263
		GRAND TOTAL	110,303,744	103,362,203
3		MONEY RECEIVED AGAINST SHARE WARRANTS		
		Preferential Share Warrants	24,135,011	24,135,011
		LONGTEDM DODDOWNOO	24,135,011	24,135,011
4	Α	LONGTERM BORROWINGS SECUREDTERM LOANS FROM BANKS		
	^	Punjab National Bank (Foot Note 1)	26,887,170	26,874,990
		Tanjas National Bank (Foot Note 1)	26,887,170	26,874,990
	В	SECURED TERM LOANS FROM FINACIAL INSTITUTION	20,007,170	20,074,990
	В	Tata Capital Financial Services Limited (Foot Note 2)	_	377,927
		Tata Capitai i inanciai Gervices Elimitea (i Gervice 2)		
	_	UNOTOURED LONGTERM RORDOWINGS		377,927
	С	UNSECURED LONGTERM BORROWINGS:  Pank of Maharachtra Torm Loan (Footnote: 2)	44 204 244	
		Bank of Maharashtra Term Loan (Footnote:3) Inter Corporate Deposits	41,304,344	16,000,000
		intel Corporate Deposits	41 304 344	
		CRANDTOTAL	41,304,344	16,000,000
		GRANDTOTAL	68,191,514	43,252,917
Footno	ote 1	: Secured by way of pari passu mortgage & charge on all the immunity future of the company and charge by way of hypothecation of all		

Footnote 1: Secured by way of pari passu mortgage & charge on all the immovable properties both present and future of the company and charge by way of hypothecation of all movable assets both present and future, ranking pari passu, excluding block assets financed by Tata Capital Financial Services Ltd. Repayable in 72 monthly installments from October, 2012 to September, 2018.

Footnote 2: Secured by way of Hypothecation of Equipment and further secured by corporate guarantee and personal guarantee of the director. Repayable in 21 monthly installments from August, 2011 to April, 2013.

Footnote 3: Repayable in 72 monthly installment including 3 month moratorium period, from April, 2013.

### ROYALE MANOR HOTELS AND INDUSTRIES LIMITED

-			Amount in `
Note Sr.	Particulars	As at 31st	As at 31st
No. No.		March, 2013	March, 2012
5	OTHER LONG-TERM LIABILITIES		
	Security Deposits from Contractors	2,128,379	2,128,379
	Security Deposits from Others	5,493,000	2,000
	Others	10,514,601	11,240,519
		18,135,980	13,370,898
6	LONG-TERM PROVISIONS Provision for Employees Benefits	879,670	832,142
	1 To violett for Employees Benefits		
7	SHORTTERM BORROWINGS	879,670	832,142
7	SHORT TERM BORROWINGS SECURED - CASH CREDIT FROM BANK		
	Working Capital Facility - Punjab National Bank (Footnote 4)	24 024 240	10 152 726
	Working Capital Facility - Punjab National Bank (Foothole 4)	24,931,340	19,152,726
		24,931,340	19,152,726
Footnote 4:	, , ,,		
	of the Company, personal guarantee of a director and further secured by second	charge on block asse	ts of the Company.
8	TRADE PAYABLES		
· ·	Trade Payables	19,418,299	8,388,507
	Advance from Parties	5,060,968	3,660,388
	7.dvanos nom rando		12,048,895
0	OTHER CHRRENT LIABILITIES	24,479,267	12,046,695
9	OTHER CURRENT LIABILITIES Current Venila Other Taylor Pough la	4 600 400	1 101 015
	Current Year's Other Taxes Payable	1,682,180	1,424,345
	Current Maturity of Long Term Borrowings - From Bank		
		6 466 101	0 501 041
	- Punjab National Bank - Bank of Maharashtra	6,466,191	8,591,941
	- From Financial Institutions	8,690,991	-
	- Tourism Finance Corporation of India Ltd (Footnote:5)		6,200,000
	- Tata Capital Financial Services Ltd	377,927	4,633,200
	Interest Accrued and due on Borrowings	439,442	429,918
	Interest Accrued but not due on Borrowings	435,442	341,797
	Proposed Dividends	1,355,380	1,950,443
	Tax on Dividends	536,288	737,030
	Provision for Income Tax	3,500,000	2,500,000
	Statutory Dues	256,865	250,547
	TDS Payable	1,118,800	624,230
	Other Current Liabilities	16,403,341	10,069,096
	Other Ourient Liabilities		
		40,827,405	37,752,547
Footnote 5:	Secured by way of pari passu mortgage & charge on all the immovable properties, and charge by way of hypothecation of all movable assets (save & except book of pari-passu, subject to prior charges created in favour of the Punjab National Consumable Stocks and such other movables for securing the borrowing for working quarterly installments from October, 2005 to July, 2012.	debts) both present a Bank on the Stock	and future, ranking of Raw Materials,
10	SHORT-TERM PROVISIONS		
. •	Provision for Employees Benefits	2,649,026	2,384,000
	Provision for Doubtful Debts	234,798	601,960
	Others	386,707	1,447,455
		3,270,531	4,433,415



11: FIXED ASSETS									(Am	(Amount in `)
Description		Gross	Gross Block			Depre	Depreciation		_	Net Block
	As at 1st April, 2012	Additions during the year	Deductions during the year	As at 31st March, 2013	As at 1st April, 2012	Additions during the year	Deductions during the year	As at 31st March, 2013	As at 31st March, 2013	As at 31st March, 2012
Freehold Land	36,971,314	٠		36,971,314		•	•		36,971,314	36,971,314
Buildings	171,212,757	11,873,433	•	183,086,190	34,159,636	2,876,190	•	37,035,826	146,050,364	137,053,121
ElectricalInstallations	37,593,471	2,891,329	•	40,484,800	24,185,890	1,646,821	•	25,832,711	14,652,089	13,407,581
Plant & Machineries	188,770,766	986'269'2	317,686	196,151,016	115,101,646	8,618,580	317,686	123,402,540	72,748,476	73,669,120
Computers	10,382,312	283,700	•	10,666,012	8,021,963	611,600	•	8,633,563	2,032,449	2,360,349
Furniture & Fittings	1,797,917	121,034	•	1,918,951	1,368,953	92,630	•	1,461,583	457,368	428,964
Office Equipments	1,739,528	136,570	•	1,876,098	601,457	87,855	•	689,312	1,186,786	1,138,071
D.G. Set	320,000	•	•	320,000	258,441	15,200	•	273,641	46,359	61,559
Vehicles	11,063,329	,	•	11,063,329	5,824,758	1,048,987	•	6,873,745	4,189,584	5,238,571
Live Stock	296,000	•	•	296,000	1	•	,	•	296,000	296,000
Total	460,147,394	23,004,002	317,686	482,833,710	189,522,744	14,997,863	317,686	204,202,921	278,630,789	270,624,650
Previous Year	424,788,524	37,172,370	1,813,500	460,147,394	178,336,706	12,323,255	1,137,217	189,522,744	270,624,650	
Capital Work in Progress		135,404		135,404					135,404	

### ROYALE MANOR HOTELS AND INDUSTRIES LIMITED

							Amount in `
Note No.	Sr. No.	Particulars				As at 31st	As at 31st
12	NO.	NON CURRENT INVES	STMFN	TS.		March, 2013	March, 2012
		TRADE INVESTMENT					
		Trade & Unquoted	Face Value	No. of Shares Current Year	No. of Shares Previous Year		
		Investment in Shares- National Hotels Ltd	10	3,850,000	3,850,000	38,500,000	39 500 000
		National Floteis Liu	10	3,830,000	3,830,000	38,500,000	38,500,000
13		DEFERRED TAX ASSE	•	<u>:T)</u>		6 004 672	6 020 001
		Deferred Tax Asset (Ne	T)			6,091,672	6,030,901
14		LONGTERM LOANS	ΝΟΔΟ	VANCES		0,091,072	
		(Unsecured, considere					
		Capital Advances				56,206,900	41,879,240
		Security Deposits				3,320,863	3,309,363 45,188,603
15		INVENTORIES				59,527,763	45,188,603
		(As valued & certified b	y the M	anagement)			
		Provisions & Stores		Classicana 8 Lia		1,221,421	958,668
		Cutlery, Crockery, Chir Other Stores	aware,	Giassware & Lin	en	4,171,468 13,098,104	5,102,155 10,715,129
						18,490,993	16,775,952
16		TRADE RECEIVABLE					
		(Unsecured considered Debts outstanding for a		oveceding Siv n	aantha		
		from the date they are		exceeding Six ii	HOHITIS	603,396	1,826,240
		Other Debts				17,261,699	11,329,820
4-		0.4.011.0.04.011.5.011111		•		17,865,095	13,156,060
17	Α	CASH & CASH EQUIV BALANCE WITH BAN		<u>S</u>			
	^	In Fixed Deposits				299,132	277,456
		In Fixed Deposits (Mat	uring be	yond 12 months	)	13,933	12,831
	В	In Current Accounts  CASH ON HAND				4,738,259	4,489,081
	ь	Cash on Hand				665,009	745,934
						5,716,333	5,525,302
18		SHORTTERM LOANS					
		(Unsecured, considere Advance to Suppliers	d good	)		1,723,890	836,451
		Advance to Staff				300,593	233,855
		Advance recoverable i				45,826,553	14,321,437
		Advance payment and Others	aeaucti	on of Income lax	c at source	3,845,718 15,728,194	3,939,191 16,890,195
		0.1010				67,424,948	36,221,129
19		OTHER CURRENT AS	<u>SETS</u>				
		Prepaid Expenses Others				1,052,206 15,743,259	1,192,481
		Outors				15,743,259 16,795,465	18,767,736 19,960,217
						10,733,703	15,500,217



# NOTES TO AND FORMING PART OF STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH, 2013

				Amount in `
Note		Particulars	For the year	For the year
No.			ended 31st March, 2013	ended 31st March, 2012
		DEVENUE EDOM ODER ATIONO	Warch, 2013	March, 2012
20		REVENUE FROM OPERATIONS Rooms	127,558,856	120,060,591
		Food & Beverages	56,398,698	58,235,029
		Wine & Liquor	-	390,429
		Telephone & Internet	3,140,459	2,843,091
		Other Services	6,200,705	7,538,629
			193,298,718	189,067,769
21		OTHER INCOME		
		Other Non Operating Income	1,714,709	5,481,040
			1,714,709	5,481,040
22		COST OF MATERIALS CONSUMED		
		Opening Balance of Stock	958,668	736,981
		Add: Purchases of Raw Material	13,631,686	14,551,239
			14,590,354	15,288,220
		Less: Closing Balance of Stock	1,221,421	958,668
			13,368,933	14,329,552
23		EMPLOYEES' BENEFITS EXPENSE		
		Salary & Wages	30,611,683	28,792,921
		Contribution to Provident Fund and Other Funds Other Staff Related Expenses	1,871,832 7,170,627	1,728,264 7,802,233
		Other Stall Nelated Expenses	39,654,142	38,323,418
24	Α	FINANCIAL COSTS Interest Expenses		
		Interest to Bank	8,574,998	5,056,197
		Interest to Financial Institutions	1,085,693	3,564,183
		Interest on Inter Corporate Deposit	1,549,861	1,920,000
		Interest on TDS & Other Taxes	166,736	10,734
	В	Other Borrowing Costs	496,301	1,145,513
	С	Commission on Credit Card Settlement	2,978,541	2,621,732
			14,852,130	14,318,359
25		DEPRECIATION AND AMORTZATION EXPENSE		
		Depreciation	14,997,863	12,323,255
			14,997,863	12,323,255

			Amount in `
Note	Particulars	For the year	For the year
No.		ended 31st	ended 31st
		March, 2013	March, 2012
26	OTHER EXPENSES		
Α	OPERATING EXPENSES		
	Banquet Expenses	3,557,150	3,810,040
	Power & Fuel	21,396,141	18,599,183
	Repair & Maintenance - Building	13,448,129	1,974,434
	Repair & Maintenance - Machinery	3,479,086	2,322,044
	Repair & Maintenance - Others	2,584,619	1,280,545
	Upkeep & Service Cost	6,147,810	4,669,691
		50,612,935	32,655,937
В	ADMINISTARTIVE EXPENSES		
	Rates & Taxes	2,331,816	1,305,215
	Insurance Expenses	1,125,690	1,073,946
	Legal & Professional Expenses	4,106,406	2,840,936
	Operating Fess	12,949,064	13,891,371
	Loss on Sale of Assets	-	14,000,000
	Payment to Auditors	476,389	458,793
	Postage & Courier Expenses	224,412	226,465
	Printing & Stationary	1,093,492	1,074,299
	Rent	554,000	600,000
	Bad & Doubtful Debt	1,091,613	1,214,095
	Travelling & Conveyance	3,156,714	2,437,424
	Director Remunerations & Perquisites	639,836	772,790
	Director Sitting Fees	11,500	10,500
	Donation	111,190	158,543
	General Expenses	5,548,302	4,422,268
	Telephone Expenses	2,453,588	2,270,012
		35,874,012	46,756,657
С	<b>SELLING &amp; DISTRIBUTION EXPENSES</b>		
	Advertisement Expenses	467,939	635,099
	Sales Commission & Incentives	1,726,859	972,653
	Sales Promotion Expenses	6,090,359	6,368,437
		8,285,157	7,976,189
	GRAND TOTAL (A+B+C)	94,772,104	87,388,783

#### NOTE-27 :SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF ACCOUNTS

#### 1. SIGNIFICANT ACCOUNTING POLICIES:-

#### 1.1 BASIS OF ACCOUNTING:

- (i) The Financial Statements have been prepared under the Historical Cost Convention and generally accepted accounting practices followed in India and provisions of Companies Act, 1956 and comply with the mandatory accounting standards and statements issued by the Institute of Chartered Accountants of India(ICAI).
- (ii) The Company generally follows mercantile system of accounting and recognizes income and expenditure on accrual basis except those with significant uncertainties.
- (iii) The presentation of financial statements requires certain estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities on the date of financial statements and the reported amount of revenue and expenses during the reporting period. Difference between the actual result and estimates are recognized in the period in which results are known / materialized.



#### 1.2 FIXED ASSETS:

Fixed Assets have been recorded at actual cost inclusive of freights, duties, taxes and other incidental expenses related to acquisition, improvement and installation. Capital Work-in-progress includes Cost of Assets not installed.

#### 1.3 DEPRECIATION:

Depreciation on Fixed Assets other than freehold land & live stocks has been provided on "Straight Line Method (SLM)" at the rates specified in Schedule XIV to the Companies Act 1956, as existing on that date, except in case of Heat Ventilating & Air Conditioning and Plumbing Machineries included in Plant and Machineries which have been depreciated @ 7.42% p.a. on double shift basis.

#### 1.4 BORROWING COSTS:

Borrowing costs directly attributable to the acquisition or construction of fixed assets are capitalized as part of the cost of respective assets. Other borrowing costs are recognized as an expense in the year in which they are incurred.

#### 1.5 INVESTMENTS:

Investments are long term trade investment and are stated at Cost.

#### 1.6 INVENTORIES:

Inventories have been valued at cost on First in First Out (FIFO) basis.

#### 1.7 REVENUE RECOGNITION:

Revenue from sale of Rooms, Food & Beverages and other allied services is recognized when the services are rendered and the same becomes chargeable. Revenue from Banquet, Business Centre, Laundry, Shop Rent & Telephone are included under Other services.

#### 1.8 EMPLOYEES BENEFITS:

The Company accounts for leave encashment benefits on the basis of actuarial valuation. Further, contribution to the Gratuity Fund linked with Life Insurance Corporation of India is charged to Statement of Profit & Loss.

#### 1.9 FOREIGN CURRENCY TRANSACTIONS:

Earnings in foreign currencies are recorded at the exchange rate prevailing on the date of transactions. Gain/Loss arising out of fluctuations in exchange rates are accounted for on settlement and the same is charged to the Statement of Profit & Loss. Payments in foreign currencies are recorded at the rates prevailing on the date of actual remittance.

#### 1.10 IMPAIRMENT OF FIXED ASSETS:

Fixed assets are reviewed for impairment losses whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the carrying amount of the assets exceeds its recoverable amount, which is the higher of an asset's net selling price and value in use.

#### 1.11 TAXATION:

Income Tax expense comprises of Current Tax and Deferred Tax expense/credit.

#### (i) Current Tax

Provision for current income tax is made on the basis of estimated taxable income, in accordance with the provisions of the Income Tax Act, 1961 and rules framed there under.

#### (ii) Deferred Tax

Consequent to the issuance of AS-22 "Accounting for Taxes on Income" by the ICAI, Deferred Tax is recognized, on timing differences, between taxable income and accounting income that originate in one period and is capable of reversal in one or more subsequent periods.

#### 1.12 EARNING PER SHARE (EPS):

Basic earnings per share is computed by dividing the profit/ (loss) after tax by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is

computed by dividing the profit/(loss) after tax by the weighted average number of equity shares considered for deriving basic earnings per share and also the weighted average number of equity shares which could be issued on the conversion of all dilutive potential equity shares viz. OCPS (Optionally Convertible Preference Shares) and Share Warrants.

#### 1.13 CONTINGENCIES AND PROVISIONS:

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are disclosed after careful evaluation of the facts and legal aspects of the matter, by the management. Contingent Assets are neither recognized nor disclosed in the financial statements.

#### 2. NOTES FORMING PART OF ACCOUNTS:-

2.6

2.7

- 2.1 Some of the balances of sundry creditors, sundry debtors, loans & advances and other liabilities are subject to confirmations and reconciliation.
- 2.2 In the opinion of the Board of Directors, Current Assets, Loans & Advances are approximately of the value at which they are stated in the Balance Sheet, if realized in the ordinary course of business.
- 2.3 As the Company is engaged in only one segment of Hotel business, there are no separate reportable segments as per Accounting Standard (AS)-17 of Segment Reporting.
- 2.4 As per Accounting Standard (AS)-18 issued by the Institute of Chartered Accountants of India the disclosure of transactions with the related parties as defined in the Accounting Standard are given below:-

Name of the Related Party	Relationship	Amount of Transaction Amount in `	Nature of Transaction
Mr U. Champawat	Chairman & Managing Director	639,836/-	Managerial Remuneration

Note: Related party relationship is as identified by the Company and relied upon by the Auditors.

2.5 Earnings per share (EPS) required to be disclosed as per Accounting Standard (AS) 20 issued by the Institute of Chartered Accountants of India is as follows:

Particulars	Current Year 2012-13 Amount in `	Previous Year 2011-12 Amount in `
Earnings Per Share has been computed as under:-		
Profit After Tax (PAT)	14,666,738	7,287,200
Add/(Less): Preference Dividend & Tax thereon.	(1,575,257)	(2,266,854)
Profit	13,091,481	5,020,346
Number of Equity Shares of ` 10/- each	16,932,200	16,932,200
Weighted Average Number of Equity Shares of `10/- each	19,843,064	20,405,915
Basic EPS	0.77	0.30
Diluted EPS	0.66	0.36
Contingent Liabilities: In respect. of guarantee given to HUDCO on behalf of National Hotels Ltd towards security for term loan	72,572,509	89,093,728
Estimated amount of contracts remaining to be executed on capital account (Net of Advances) not provided for:	2,255,100	2,255,100



	Particulars		Current Year	Previous Year 2011-12
			2012-13	
			Amount in `	Amount in `
2.8	Payment to Auditors :			
	a)	Audit Fees	1,79,776	176,480
	b)	Other Services	1,12,360	69,940
	c)	Tax Audit Fees	1,12,360	55,150
	d)	Taxation Work	1,12,360	110,300
	e)	Out of Pocket Expenses	27,943	49,369
		Total	5,44,799	461,239

- 2.9 Capital Work- in- progress is ` 135,404/- (P.Y. NIL) as at 31st March 2013.
- 2.10 The Company has pledged 3,850,000 Equity Shares of `10 each aggregating to `38,500,000/ -with Housing & Urban Development Corporation Ltd. (HUDCO) as a security against the term loans obtained by the National Hotels Ltd.
- 2.11 Expenditure & Earnings in Foreign Currency
  - a. Expenditure in Foreign Currencies:

- Payments in Foreign Currencies	10,47,119	2,11,378
- Advance payment for Capital Goods	NIL	5,72,340
(As certified by the Management)		
Earnings in Foreign Currencies	52,302,506	51,813,767
(As cortified by the Management)		

(As certified by the Management)

c. Value of Imports calculated on CIF NIL NIL Basis of Capital Goods

- 2.12 The Company has entered into The Hotel Operating Agreement (HOA) with Indian Hotel Company Limited (IHCL) on 18th April, 2000. Subsequently, the terms of compensation under HOA dated 18th April, 2000 were modified w.e.f. 1st April, 2001, by supplemental agreement dated 4th April, 2002. But, it is observed that compensation reimbursed to IHCL is over and above to the compensation payable as per modified terms and conditions under supplemental agreement. The Company has taken up the matter with IHCL for refund of such excess reimbursement.
- 2.13 The Company has not received information from vendors regarding their status under the Micro, Small and Medium Enterprise Development Act, 2006and hence disclosure relating to amounts unpaid as at year end together with interest paid/payable under this Act has not been given.
- 2.14 The company has re grouped and re-classified the previous year's figures in accordance with the requirements applicable in the current year. In view of this, certain figures of the current years are not strictly comparable with those of the previous year.
- 2.15 Notes 1 to 27 form integral part of accounts.

As per our audit report of even date attached

For NAIMISH N. SHAH & CO.

Chartered Accountants (F.R. No.: 106829W) CA. Pranav N. Shah

Proprietor

Membership No. 033747

Ahmedabad May 30, 2013 For and on behalf of the Board

Chairman and Managing Director

JAYESH DAVE
Director

**U. CHAMPAWAT** 

DR. RAM PRAKASH KOTHARI

Director
Ahmedabad
May 30, 2013

# M

#### **ROYALE MANOR HOTELS AND INDUSTRIES LIMITED**

**Regd. Office**: International Airport Circle, Ahmedabad - 382 475. (India) Phone: (079) 22868642-43 Fax: (079) 22868641

#### **ATTENDANCE SLIP**

Please complete this Attendance Slip and hand it over at the entrance of the Meeting Hall. It helps us to make proper arrangements. Failure to bring this Attendance Slip create unnecessary inconvenience to you. Please write below

DP Id*		]	Registered Folio	No					
Client Id*		]	No of Shares he	eld					
Full Name of the M	ember								
Full Name of the Pro	ху								
	(In Block Let	ters, to be filled i	n if the proxy atten	ds inste	ead of the Member)				
	resence at the <b>22nd ANNI</b> ation (ATMA) Hall, Ashra 3.00 p.m.								
			M	lember'	s / Proxy Signature				
Applicable to	the members holding sha	ares in electroni	c form.		, ,				
NOTES:									
<ul> <li>Members/Proxy holders are requested to bring their copy of the Notice with them at the Meeting.</li> <li>Please carry with you this Attendance Slip and hand over the same duty completed, stamped and signed at the space provided, at the entrance of the Meeting Hall.</li> </ul>									
		Tear here							
	OYALE MANOR HO								
	JIALE MANOR HO								
	Phone : (079) 228	368642-43 Fax			,				
		PROXY FORM							
DP ld*			Registered Folio						
Client Id*			No of Shares he	eld					
/We		of _							
peing Member/ Mer	mbers of above-named o	company, hereb	y appoint Shri / Sm	nt					
	of			or fail	ling him Shri/Smt.				
	of		as my/our proxy	to vote	e for me/us and on				
my/us behalf at the	22nd Annual General Me	eeting of the Co	mpany to be held o	on Frida	ay, the 27th Day of				
September, 2013 at	t 3.00 p.m. or at any adjo	urnment thereof	:						
Signed by the said	da	y of	2013.						
				Affix	7				
		Signature :	R	le.1.00 evenue Stamp					
. Annliashla ta		:		- 10p	_				

\* Applicable to the members holding shares in electronic form.

#### NOTE:

The proxy to be effective should be deposited at the Registered Office of the Company not less than 48 hours before the commencement of the meeting.

#### **BOOK-POST**

#### (PRINTED MATTER)

To,

If undelivered, please return to:



Regd. Office: International Airport Circle, Ahmedabad - 382 475. (India)
Phone: (079) 22868642-43 Fax: (079) 22868641
Email: royalemanorhotels@rediffmail.com
website: www.rmhil.com